MASTER OF COMMERCE IN

ECONOMIC ADMINISTRATION AND FINANCIAL MANAGEMENT M.Com. (EAFM)

1st Semester

PAPER CODE	PAPER NAME	INTERNAL	EXTERNAL	TOTAL
MCM101	Organizational Behaviour and Human Resource Management	40	60	100
MCM102	Managerial Economics	40	60	100
MCM103	Macroeconomics and Business Environment	40	60	100
MCM104	International Business	40	60	100
MCM105	Marketing Management	40	60	100
Total		200	300	500

2nd Semester

PAPER CODE	PAPER NAME	INTERNAL	EXTERNAL	TOTAL
MCM201	Statistics for Business Decision	40	60	100
MCM202	Operations Research	40	60	100
MCM203	Business Ethics and Corporate Governance	40	60	100
MCM204	Taxation Laws and Planning	40	60	100
MCM205	Accounting Theory	40	60	100

Total	200	300	500

3rd Semester

PAPER CODE	PAPER NAME	INTERNAL	EXTERNAL	TOTAL
MCEF301	Economic Administration & Policy	40	60	100
MCEF302	Indian Banking System	40	60	100
MCEF303	Macro Economics Analysis	40	60	100
MCEF304	Security Analysis and Portfolio Management	40	60	100
MCEF305	Economic Environment in India	40	60	100
MCEF306	International Financial Management	40	60	100
Total		240	360	600

4th Semester

PAPER CODE	PAPER NAME	INTERNAL	EXTERNAL	TOTAL
MCEF401	Public Finance	40	60	100
MCEF402	Rural Marketing	40	60	100
MCEF403	International Business Environment	40	60	100
MCEF404	Project Management	40	60	100
MCEF405	Business Budgeting	40	60	100
MCEF306	Dissertation & Viva-Voce	60	40	100
Total		260	340	600

MCEF-101 :Business Ethics

Objective: This paper aims at providing the students the understanding of ethical issues related to business and good governance necessary for long term survival of business.

Unit	ContentsofCourse	Hrs.
I	Business Ethics:Nature, scope and purpose of ethics	10
II	Importance of Ethics & Moral standards; Ethics & Moral Decision Making, Ethical Principles in Business	7
III	Ethics and Business System: Markets, Environment, Trade, Consumer Production and Marketing, Finance, HR	8
IV	Personal Growth and Lessons from Ancient Indian Educational System; Science and Human Values	8
V	Indian Ethos: Need, purpose & relevance of Indian Ethos; Salient feature (Brain Stilling, Total Quality Mind, Intuition, Intellectual rational brain V/s Holistic-Spiritual Brain	7
VI	Holistic Approach for Managers in Decision Making, Professional ethos and code of professional ethics.	
	Total	40

References:-

- 1. L.N.NathuRamka:- EconomyofRajasthan
- 2. GovernmentofRajasthan: -EconomySurveyof Rajasthan(Latest)
- 3. GovernmentofRajasthan: -Fiveyearplandocuments.
- 4. G.S.Bhatia:-Economyof Rajasthan

MCEF-102 Financial Management

Objective: Upon successful completion of Financial Management, the student willbeabletodemonstrateanunderstandingoftheoverallroleandimportanceofthe finance function.Demonstratebasic financemanagement knowledge.Communicateeffectivelyusingstandardbusinessterminology.

Unit	ContentsofCourse	Hrs.
I	Meaning, Importance and Objectives of Financial Management; Time value of money; Conflicts in profit versus value maximization principle;	8
	Functions of chieffinancial officer.	Ü
	RiskandReturn-	
II	overviewofcapitalmarkettheory, Beta Estimation, CAPM, and	6
	APT.Management of working capital; Cash and	
	Marketablesecuritiesmanagement.	
	Treasury management, Receivables management, Inventory	
III	management, Financing of working capital. Investment decisions: Capital bu	8
	dgeting-concept,theory.	
	Costofcapital. Riskanalysisincapitalbudgeting.Financing	
IV	decisions:Conceptsofoperatingandfinancialleverage;CapitalstructureTh	9
	eoryandPolicy; DividendPolicy.	
	Differentsourcesoffinance: AssetBasedfinancing-Lease, Hire	
V	PurchaseandProjectFinancing.CorporateRestructuring,MergerandAcqui	9
	sition.	
	Total	40

MCEF-103Rural Economics

Objective: On successful completion of the course, the student will be able to ogaininsightintothesocio-economicstructureofruralIndiaunderstandtheprospects and problems of ruraldevelopmentinIndia

Unit	ContentsofCourse	Hrs.
I	RuralScenarioofIndianeconomy, BasicfeaturesofIndianeconomy	6
II	Agriculturalfinance:-Conceptofcroploan—itsneedandimportance, linkingcreditwithmarketing, Agriculturalmarketing and ruraldevelopmen t, problems, suggestions, ruraldevelopment	9
III	RuralIndustries:definitionandlegalframework,institutionalassistance of rural assistance, importance problem of small scale &cottageindustries. Roleofkhadiandgramodyog inruraldevelopment generation.Roleofdistrictindustrialcentre.	9
IV	Needandimportanceofruralinfrastructure.Detailstudyofrural Roads.RuralElectrification,drinkingwatersupply.RuralMarketing	8
V	Socialinfrastructure:Education&Health,Institutionalframeworkof ruralinfrastructurepanchayatiRajInstitution&NGO"s	
	Total	40

MCEF-104 Quantitative Techniques

Objective:Providesstudentswith quantitative skillsthat are required tomake business decisions. These skills involve using statistical, forecasting and estimation techniques. Formulation and application of mathematical models in business decision making scenarios.

Unit	ContentsofCourse	Hrs.
I	Intorduction to Quantitative Techniques, Meaning, Nature, Scope of Quantitative Techniques and Role of Quantitative Techniques in Busines sand Industry. Collection of Data: - Types of Data, Methods of Collecting primary and secondary data,	9
II	Research and Research Design: Meaning, need of research, characteristicsofgoodresearchdesign, identification of problem.	7
III	Correlation Analysis: Definition and concept types and measures of studying correlation and methods. Regression analysis: Simple and multiple; its importance and application to business. Simple Partial and Multiple Correlations.	8
IV	LinearProgramming: - Concept,Methods(Graphical,Simplex,PrimalandDuality)GameTheory -TypesofGames:-Concepts,Two personzerosumgames.PureandMixedstrategy.	8
V	Samplingtheoryanditssignificance. Sampling analysis in case of large and small sample. Test of significance-z,,,t"and,,f" tests, Hypothesis Testing, Theory of Attributes, Chi-Square and Analysis of Variance.	8
	Total	40

MCEF-105 Industrial Economics

Objective: The course aimstogivestudents basick nowledge and skills to continue with advanced studies in industrial economics and management. The objective of the course is therefore to familiarize the student with business management, and provide skills in calculation, accounting, company analysis, and business communication.

Unit	ContentsofCourse	Hrs.
т	Nature & Scope of Industrial Economics, Rationale of	7
1	industrializationandfoundationofmodernindustries	,
	Industrialefficiencyconcept:determinants,measurementefficiencydecisi	
II	onmaking process.Growthandform of industrial combinations	9
	horizontal&verticalmerger&integration,diversificationtrends	
777	IndustrialFinance:Need,type,sourceoffinanceInternal&External	7
III	FundingsourceRoleoflendinginstitutioninIndustrialDevelopment	/
	Industriallocationanalysis:DeterminantsofIndustrialLocationApproache	
IV	s, operational Approach, industrial location trends in	8
	India,backwardareadevelopment	
	Government Regulation for Industry: Need for	
V	GovernmentInterventioninindustries.SocialControlover	9
	industry.Industrial	
	regulationinIndia,IndustrialPolicy.	
	Total	40

MCEF-106 Computer Application in Management

Objective: Demonstrateabasicunderstandingofcomputerhardwareandsoftware. Demonstrateproble m-solvingskills. Applylogical skillsto programmingin avarietyof languages.

Unit	ContentsofCourse	Hrs.
I	Introduction to computers- definition, a simple model of computer, fundamental,technical and commercial classification of computer. Characteristics of computersystems.Data representation and application- input and output devices, ComputerMemory,CPU,Typesof Software-	9
	Applicationsoftware, System Software- Operating systems and types. Softwares, Application Software "sLanguages.	
	Windowsanditsapplications-	
II	WindowsOperatingSystem.ElementsofDesktop,ApplicationWindow.DocumentWindow,SpecialIndicators.FileHandlingin	7
	Windows, Accessories MSOffice and its application-	
	MSOfficeFundamentals&Components-MS Word, MSExcel.MSPower Point, MS-	
	Access.	
III	Advantage and Disadvantage of IT Outsourcing, Telecommunication Concepts, Data Transmission and OSI layers, Local Area Network (Ethernet, Token bus, Tokenring) Wide Area Network, TCP/IP fundamentals, Internet, Intranet, Extranet, The World-Wide Web.	7
IV	DataBaseManagementSystem- DataBaseManagementSystemObjectivesofDataBase.Advantages&Disadvantageso fDBMS.HierarchicalModel,Network	9
	Model, Relational Model.	0
V	5NormalizationProcess,AdvanceTechnologiesinDataBaseTechnology. Object-OrientedDB,DistributedDB,ClientServerSystems	8
		40

MCEF-201Research Methodology

Objective:Toidentifyanddiscussthecomplexissuesinherentinselectinga research problem, selecting an appropriate research design, and implementing research project. Identify and discuss the concepts and procedures of sampling, data collection, analysis and reporting.

Unit	ContentsofCourse	Hrs.
I	Concept of Scientific Enquiry - Formulation of Research ProblemHypothesis Building Characteristic and Testing, Review of Literature,ResearchDesign- Exploratory,DescriptiveandExperimentalresearch Design.QualitativeResearchDesign	8
II	Data Collection -Sources, Constructing a questionnaire. The Interview, Observation and Survey. Sampling Decisions, Probability and Sampling	7
III	ParametricandNonparametrictest,levelofSignificance,usingsoftwarefor analysisGroupinganddisplayingdatatoconveymeaning:TablesandGrap hs,measuresofCentraltendencyanddispersion in frequency distributions, Probability distributions, andTestinghypothesesOnesampletestandtwosampletests,chi-square andanalysisofvariance	10
IV	Simpleregressionandcorrelation, Non-Parametric methods-thesign testforpaired data, therank sumstest. The mann-whittney Utest, the one sample Runstest, rank correlation	7
V	Attitude Measurement- Motivational Research, Focus Group; ScalingTechniques- SocioMetricandRatingScale,Scalograms,InternalConsistencyScales.R eportWritingOrganizationPresentation, BibliographyandReferences	8
	Total	40

MCEF-202 Financial Analysis & Control

Objective:Understandthefundamentalsoffinancialstatements,includinghowthe statements linkand the key accountingprinciples that govern them. Analyzethebalancesheetofcompaniesandassesstheirposition. Analyzethecashflows tatementofcompaniesandidentifythecash flowdrivers.

Unit	ContentsofCourse	Hrs.
I	Introductiontofinancial Accounting—Origin, scope, functions and	8
	principles.UnderstandingIndianCorporateSector.	
	Financial Accounting-	
II	Understandingbasicfinancialaccounting, Preparation of Final Accounts-	8
111	asabackdroptomanagementaccountingandCostAccounting.Changingro	0
	leofmanagement	
	accountingandrecentdevelopments.	
	Financial accounting and corporate governance. Analysis of	
III	CorporatePerformance:PreparationandcalculationofFundFlowand	8
	CashFlowstatementasper AS-3.	
IV	Financialstatementanalysis-Ratioanalysis-typesandcalculation.	8
1 V	Comparative and common size financial statement.	0
	Basic Cost Concept, Cost sheet Cost-Volume-Profit	
V	Analysis, Budgetary Control. Marginal cost and CVP Analysis and	8
	Profit	
	planning.Activitybasedcosting,	
	Total	40

MCEF-203Micro Economics Analysis

Objective: To familiarize the students with the basic concept of microeconomics. On completion of this course, the students will be able to understand the conceptsofcost, nature of production and its relationship to Business operations.

Unit	ContentsofCourse	Hrs.
I	Microeconomics:meaningnatureandscope.Basicconceptsofeconomics: Staticanddynamicapproaches,equilibrium,utility, opportunity cost, marginal and incremental principlesMicroeconomics.	8
п	Theoryofdemand:Natureofdemandforaproduct,individualdemand,mar ketdemand,determinantsofdemand.Elasticityofdemandanditsdeterminants.TheoryofConsumerBehavior:Utility analysis,Indifferencecurveanalysis,applicationsofindifferencecurves.	8
III	Productionfunction— Productionfunction, Lawofreturns, returns to scale, estimation of production function. CostFunction—Various concepts of costs, estimation of cost functions, Short and long runcost curves.	8
IV	PriceandOutputrelationshipunderdifferentmarketconditions— Perfectcompetition,Monopoly,Monopolisticcompetition,Oligopoly, Monopsony,bilateralmonopoly,duopoly,pricingpractices.	8
V	FactorpricingandGlobalMarketEconomy— DeterminationofRent,Wage,InterestandProfit.Riskanduncertainty,techn ologicalchanges andglobalmarketeconomy,technologicalchangeandproductivity,industri alinnovationand technology.	8
	Total	40

MCEF-204 Agricultural Economics

Objective: On completion of the course students will be able to develop ideas of the basic characteristics of Indian economy, its potential on natural resources. Tounderstandtheimportance, causes and impact of population growth and its distribution, translate and relate them with economic development.

Unit	ContentsofCourse	Hrs.
I	Nature and scope of Agricultural Economics. Rationale of AgricultureinIndianEconomy.AgricultureEfficiency,Concept,ItsMeas urement.AgriculturalGrowthandDevelopmentinplanperiod withspecial referencetotwoimmediatepreviousplans.	9
II	AgriculturalProductivity:Concept,MeasurementandDevelopments.Risk anduncertaintyfactorsinAgriculturalInputs:SeedsFertilizer, Pesticides,IrrigationandPower.	7
III	Agricultural Finance Institutional and non-Institutional Finance, KisaanCreditCard (KCC)andCropInsurance.	8
IV	AgriculturalPrice:PricePolicy,SupportPrice,ProcurementPrice,RationaleofSubsidyinAgriculture,InputCostandPricePolicy.	8
V	InfrastructureDevelopmentinAgriculture.NewAgriculturePolicy: GreenandWhiteRevolution.InvestmentinAgricultureSector.	8
	Total	40

MCEF-205Human Resource Management

Objective: After completion the course student will be able to understand thefunctions, systems, policies and applications of Human Resource Management inorganizations. An overview of theoretical foundations of key areas associated withHR development in the organizations, HR skills and their ability to assess theconstraints and opportunities associated with managing employees in different socio-economicand political context.

Unit	ContentsofCourse	Hrs.
I	HumanResourceManagementIntroductionandScope,HRD-Concept, need, Human Resource Planning-Concept, Process,jobdesign-Conceptapproaches,jobanalysis,jobdescription,job specification.	8
II	HumanResourceProcurement- Recruitment.Selectionandinduction.Training, Training phases, Need Assessment, Establishment, EstablishmentofTrainingobjectives,TrainingmethodLecture,casemethod,Roleplaying	8
III	Business in Basket T- Group, Incident, Syndicate, Evaluation of atraining Programme. Performance measurement and reward systems-introduction, performancedrivers, leadership and performance, rewardmanagement performance appraisals.	8
IV	Discipline. The grievance procedure. Employee compensation-purposeandimportance, components.	8
V	Non-monetary rewards, workers participation in ManagementEmployee.Strategicchallengesforleaders hip,careermanagement, SHRMMergersandacquisitions.	8
	Total	40

MCEF-206 Seminar on Contemporary Management Issue

Max.Marks:100

MCEF-206 is on Seminar on Contemporary Management issues. Here the faculty members willassign contemporary issues concerning with Indian Corporate sector like, merger &acquisition, current economic issues, global interface, stock market developments, new HR initiatives, recenttrends in marketing trends etc, to the students. The student will prepare seminar under guidanceof faculty members to be allotted by the director/ Principal of the institute. There will be

nointernalassessment. The student will submit written report and make an oral presentation before a panel of internal examiner (Director/principal of the institute or his or her nominee) and external examiner (to be appointed by director/principal of the institute from a panel proposed by the board of studies and approved by the vice chancellor.) THE assessment of the report and its presentation will be jointly done by the internal and external examiner.

MCEF-301EconomicAdministrationandpolicy

Objective: It helps in developing understanding of the students related to different sectors of Indian Economy. Students will be able to understand how planning and infrastructure support can devel op an economy.

Unit	ContentsofCourse	Hrs.
I	The concept of Economical ministration: Nature, scope, objectives and techniques of Economic administration and constitutional provisions in India.	8
II	PresentEconomicpolicies and planning, Fiscal and Monetary policies. Industrial policy , Economic controls, Role of SEZ in industrial development.	8
III	Administrationoffinancialresources:- CentralandStateFinancialRelations,Theconstitutional provisions, VAT, Servicetax, GST.	8
IV	Present Finance commission: its recommendations and effects on fiscal policy of the Government, Administration of Public Debt of India. The External resources and problems.	8
V	Financial Administration of the Indian Union: Centre, State and Local Finance; Parliament and Public Accountability: The role of Estimates Committee, PublicAccounts Committee, Comptroller & Auditor General of India, and Leakage in Financial Administration.	8
	Total	40

MCEF-302 In dian Banking System

Objective: Student understands The Banking and financial system in India, about commercialbanks and its products, how to build customer relationship in banking sector the modern bankingservicese.g.e-banking,m-banking and internet banking.

Unit	Contentsof Course	Hrs.
I	Indian Banking system: structure and organization of banks; Reserve Bank ofIndia; Apex banking institution; Commercial banks; Regional rural banks; Cooperativebanks;	8
II	Developmentbanks, StateBankofIndia; BriefHistory, Objectives, Functions, Structure and organization, Workingand progress.	8
III	RegulationAct1949:History;Socialcontrol;BankingRegulationActasapplicabletoba nkingcompaniesandpublicsectorbanks;BankingRegulationActas applicableto Cooperativebanks,	8
IV	BankingReserveBankofIndia:Objectives;Organization;functionsandworking;Mon etarypolicy;credit controlmeasures andtheireffectiveness.	8
V	RegionalRuralandCo-operativeBanksinIndia;Functions;Roleofregionalruraland cooperativebanksin ruralIndia;Progress andperformance.	8
	Total	40

MCEF-303MacroEconomicsAnalysis

Objective:Uponsuccessfulcompletionofthe course astudentwillbeabletoexplaintheconceptsof Macroeconomics anditsinterrelations with Microeconomics. Apply the principle of Macroeconomics in explaining the behavior of Macroeconomic variables at national as well as global level.

Unit	ContentsofCourse	Hrs.
I	Nature of Macro Economics, Basics of Macroeconomics concepts, Macroeconomic policy objectives and their contradictory nature, D evelopment and types of Macroeconomics, Majorschools of Macroeconomics	8
II	Fallacy of composition, Output and expenditure flow in a simple economy, TheBasic concepts of National Income and Product; GNP, NNP, GDP, NDP, NI etc.CalculationofNationalIncome and itsproblems	8
III	Classical model of determination of level of output, employment, price, rate ofinterestandwageratesanditscriticism, Keynesmodelofdetermination of income, employmentandrate of interest, Equilibrium of moneymarket and commodity (real) market	8
IV	Nature and functions of money, The demand and supply of Money, Theories ofmoney, theories of interest, Monetary and Fiscal Policy; Tools and functioningandtheirroleinIndianeconomy, Creditcreation,	8
V	CentralBankfunctions,BasicconceptsofEconomicgrowth&development,Basic conceptsof Trade Cycle, BasicconceptsofBalanceofPayments	8
	Total	40

References:-

1. M.C.Vaish, "MacroEconomicTheory" Vikas PublishingHouse(P)Limited.

MCEF-304 SecurityAnalysisAndPortfolioManagement

Objective: The focus of Security Analysis is on how others analyze your company's securitiesontheirown. Whereas, that of Portfolio Management is on how investors analyze your company 's securities incomparison with other's on these curity market. The course is designed with a view: To acquaint the students with the working of security market and principles of security analysis; and To develop the skills required for portfolio management so as to be able to judge the competitive position of firms in capital market and review the related business decisions.

Unit	ContentsofCourse	Hrs.
I	InvestmentScenario&SecurityMarkets:conceptofinvestment-investmentobjectivesandconstraints-securityandnonsecurityformsofinvestment.Securitiesmarkets:marketsandtheirfunctions-methodsofraisingcapital-	8
	developmentofstockmarketinIndia-demat.	
II	Listing, membership, trading and settlement procedure, stock market indices, regulation of securities market (SEBI).	7
III	Risk and Return: total risk and its factors-concept and components of total risk-security returns: measuring historical and ex ante (expected) returns-systematicandunsystematicrisk-quantifyingportfolioriskandreturn-benefitsof diversification-capitalmarketlineandcapitalassetspricingmodel.	9
IV	Introductiontoportfoliomanagement: Theinvestmentprocess-definitionofinvestments-investmentcategories. Capitalmarket theory: CAPM, CML-application of the security market line, APT.	8
V	Portfolioanalysis:diversification,portfolioriskandreturn-Markowitzriskreturn optimization-singleindexmodel-theSharpeindexmodel-portfoliobeta. Economicanalysis, Industryanalysis, Companyanalysis, Technical analysis.	8
	Total	40

MCEF-305EconomicEnvironmentinIndia

Objective: On completion of the course students will be able to develop ideas ofthebasiccharacteristics of Indianeconomy, its potential on natural resources. Understand the importance, causes and impact of population growth and its distribution, translate and relate them with economic development.

Unit	ContentsofCourse	Hrs.
	Economic Environment: Meaning, Factor effecting	
I	economicenvironment,BasicFeatureofIndianeconomy,rur	9
	alscenarioof	
	Indianeconomy.Basicfeaturesofruraleconomy.	
	Economic policies - Agricultural Policy, industrial	
II	policy,commercialpolicy,fiscalpolicy.	8
	EconomicPlanning:Meaning,	
	Importance,Objectives&Techniquesofplanning.	
	Significance of agriculture in Indian Economy, and new	
III	agriculturestrategy, agriculture finance(especially KCC, nature and	9
111	causes ofriskanduncertaintyinagriculture, measurestocontrolriskand	9
	uncertainty.Agriculture&W.T.O.	
IV	Foreigntrade, volume, composition and direction, Export promotion.	7
V	Indian Economic problems: poverty, unemployment, economic	7
·	disparitiesandpopulationexplosion.	/
	Total	40

MCEF-306InternationalFinancialManagement

Objective: Understand international capital and foreign exchange market. Identifyand appraise investment opportunities in the international environment. Identifyriskrelatingtoexchangeratefluctuationsanddevelopstrategiestodealwiththe m.

Unit	ContentsofCourse	Hrs.
I	FinancialManagementinaGlobalPerspective:IncreasingIndependence in the Global Economy-Trends in International Tradeand Cross Border Financial Flows – India in the Global Economy – RecentDevelopmentsInGlobalFinancialMarkets—Liberalization—IntegrationandInnovation—Challenges ofInternationalFinancialManagement—GainsfromInternational Tradeand Investment.	8
П	InternationalMonetarySystemandFinancialMarkets— Anoverview:Balance of Payments — International Monetary System — An Overview of International Financial Markets — Exchange RateDetermination andForecasting.	8
III	Internationalfinancialmanagement:Genesisinternationalflowoffunds. Developments in international monetary system, exchange ratemechanism.Emergenceofmultinationalfinancialmanagement. Balance of payment. Risk: political and country risk. Raising capital:international.	8
IV	Intricacies of Foreign Exchange Markets-Structure and participants-types of transactions-mechanics of currency dealing-exchangerate quotations-arbitrage-forward rates-evolution of exchange control and foreign exchange market in India. Exchangerate omputations. Parity	8

	conditions in International Finance- Purchasing Power Parity, Covered I Parity conditions in International Finan	
V	ce- PurchasingPowerParity,CoveredInterestParity,RealInterestParity,Parit yConditionsandManagerialImplications.Shorttermandlongtermborrow ingsininternationalmarkets:shorttermfundingandinvestment- centralisedvsdecentralizedcashmanagement-pooling- exposuremanagement.Thecostsandrisksofforeigncurrency borrowingsyndicatedloans,countryriskassessments.	8
	Total	40

MCEF-401Publicfinance

Objective: To understand the economics of government expenditure and taxation. To analyze public goods, externalities, and information asymmetries; market failures resulting. From these conditions and policies to address those market failures; taxes; and expenditures.

Unit	ContentsofCourse	Hrs.
I	Meaning, nature and scope of public finance. Principles of publicfinance. Role of public finance in augmenting allocative efficiency, distributive justice and economic stability binthe economy. Present fiscal policy in india, fiscal defict and impact on indian Economy.	6
II	Objectiveandimportanceofpublicexpenditureandeconomicclassification of public expenditure, canons of public expenditure on production consumption, distribution, major trends in public expenditure in India.	8
III	Meaning and significance, source of public revnue . functional andeconomic classification of public expenditure, Effect of public expenditure on production and distribution, major trends in public expenditure in india. Public revenue, functional and economic classification of public revenue.	7
IV	Taxation: Canons of taxation, the incidence and impect of taxation, Effect of taxation measurement of degree of progression of taxes, Overall progressiveness of the whole tax system, problems of taxes are evasionand blackmoney. Public debt: meaning, classification, theories of high debt burden in India.	9
V	Salientfeatures of state finance growthand distribution frevenue and expenditure under major economic heads, problem of burden of debttothecentre overdrafts. Currentissues: VAT, GST, concept and implications.	10
		40

MCEF-402RuralMarketing

Objective:Identifycoreconceptsofmarketingandtheroleofmarketinginbusinessands ociety. Expose to the global nature of marketing and explore appropriate measures to operate effectively in international settings. Able to develop marketing strategies based on product, price, place and promotion objectives.

Unit	ContentsofCourse	Hrs.
I	Ruralmarketing: Nature, characteristics and the Potential of ruralmarkets in India; Socio-cultural, economic and other environmentalfactorsaffectingruralmarketing; Attitudes and behavior of rural consumers and farmers.	8
II	Marketing of consumer Durable and non durable goods and servicesinruralmarkets:Productplanning,pricing,promotionandmanage ment of distributin channels for marketing durable and nondurablegoodsinruralareas:Mediaplanning;Planningand organanizationpersonalsellinginruralmarkets.	8
III	Agricultural marketing: Classification of agricultural products withparticularreferencetoseasonalityandperishability;marketstructurer oragriculturalproductanditsperformance;processingfacilitiesformdiffer entagriculturalproducts;Roleandtypesof warehousing.	7
IV	AgriculturepriceDeterminationandcommoditytrading:RoleofAgricultural cost and prices commission: Role of centeral and StateGovernmentinstitutionsandorganizationsinagriculturalmarketing; UniqueFeaturesofcommoditymarketsinIndia.	9
V	ProblemsofagriculturalmarketinginIndiaandchallenges.Suggestiontoo vercometheproblem.Co-operativemarketing:Nature,scopeandroleofco-operativemarketinginIndiaand Rajasthan.	8
		40

MCEF-403InternationalBusinessEnvironment

Objective:After

the completion of course student will Understand and apply appropriate frameworks to analyze the

international business en vironment. Recognise and use relevant analytical to olstoad dress is sue so fimportance to international business practice.

	ContentsofCourse	Hrs.
I	Meaning, scope, significance of international business environment.	8
II	Anoverviewofdifferentenvironment:Economicenvironment,politicalan dregulatoryenvironment,demographicenvironment, social/culturalenvironment,Businessenvironment.	8
III	InternationalFinancialinstitution:IMFandInternationalLiquidity, WorldBankanditsaffiliate,AsianDevelopmentBank.	7
IV	International Investment: Types, significance, factors affecting, International investment. Multinational Corporation: Meaning, importance, dominance of MNCs, code of conduct, multinational companies in	9
V	India. Globalization:meaning,features,stages,essentialconditionsfor globlization,meritsanddemeritsofglobalization.	8
		40

MCEF-404ProjectManagement

Objective: Afterthecompletionofcoursestudents will be able to define what a project. Understand the importance of risk. Define the questions a decision maker needs to ask. List the main activities and tasks of a project manager. Consider phase development, prototype approaches or a gile methods.

Unit	ContentsofCourse	Hrs.
I	Introduction to Project Management: Definition, functions, evolution of ProjectManagement, classification of projects, Projectmanagement indifferent environments. The Project Management Systems, Methodologies & Systems Development Cycle: Systems approach, systems analysis, systems development, project feasibility, project lifecycle, project appraisal, project contracting, the phases of system development lifecycle.	8
II	ProjectFeasibilityStudy:Developingaprojectplan,marketandtechnicalanalysis,finan cialanalysisevaluationofprojectproposals,riskanalysis,sensitivity analysis, and social cost benefit analysis.Project Planning: Planningfundamentals, project master plan, work breakdown structure & other tools ofprojectplanning,workpackagesprojectorganizationstructures& responsibilities,responsibilitymatrix.	8
III	PERT,CPM,Resourceallocation:Tools&techniquesforschedulingdevelopment, crashing of networks, time-cost relationship, and resource levelingmultiple project scheduling. Cost Estimating Budgeting: Cost estimating processelementsofbudgeting,projectcostaccounting&managementinformation systems,costschedules &forecasts.	7
IV	Managing Risks in Projects: Risk concept & identification, risk assessment, riskpriority,riskresponseplanning,riskmanagementmethods.ProjectControl:Inform ationmonitoring,internal&externalprojectcontrol,costaccountingsystemsforproject control,controlprocess,performanceanalysis,variancelimits, andissuesin projectcontrol.	9
V	ProjectManagementInformationSystem:Computerbasedtools,featuresofPMIS,using projectmanagementsoftware,(MSProjects)ProjectEvaluation, Reporting&Termination:Projectreviews&reporting,closingthecontract.	8
		40

MCEF-405BusinessBudgeting

Objective: Explain the role of budgeting as an element of strategic management accounting. Differentiate elements of master budget. Connectindividual operating budgets for financial budget preparation. Prepare projection of financial statements. Preparation of flexible budget as an element of adaptation to unexpected business situations. Apply knowledge of budgeting inbudget preparation using accounting systems and spreadsheets. Analyze differences between budgeted and realized figures.

unit	ContentsofCourse	Hrs.
I	Budgeting; meaning originand significance: Business budgets, surplus budgets, Deficit budgets and its limitations in public/private sector institutions; Budget as an instrument of corporate plan ning: Farming of government and Business Budget; Budget organization, budget committee and time fremework; Annual, half-yearly, monthly, weakly and daily budget.	8
II	Operationalbudgets; feature of sound business budgeting; materials budget; Labour budget, Overhead budget.	8
III	Financialbudget;practicalapplicationofflexiblebudgeting;Masterbudget, humanresourcebudgeting,Budgetingoftimeandotherscare (Economic)Resource.	7
IV	Performance budgeting; the concept, evelution and its applicability togovernment and business with special reference to india. Steps in thepreparationofperformancebudgets.follow-up,evaluationandmonitoring:informationmanagement,successandlimit ationsof performance budgeting in india with special focus on Banks, financialinstitution and publicenter prise.budgetory control.	9
V	Zero basebudgeting –its theoryand practicewith specialreferenceto India.	8
		40

MCEF-406 Dissertation

& Viva-

VoiceDissertation&Viva-

Voice

Max.Marks:100

Objective:-Paper MCEF-403 is a paper on Dissertation & Viva-Voice.

The **Dissertation& Viva-Voice** project is real life short term corporate study.

The candidate will be allotted the **Dissertation** project by the faculty of the institute in consultation with the director/principal of the institute. There will be external examiner to be selected by the Director/Principal of theinstitute from the panel of examiners, proposed by BOS and approved by the Vice Chancellor. The student will submit written report and make an oral presentation before a panel of internal examiner (Director/ principal of the institute or his or her nominee) and external examiner (to be appointed by director/principal of the institute from a panel proposed by the board of studies and approved by the vice chancellor.) The assessment of the report and its presentation will be jointly done by the internal and external examiner. The Candidate shall be required to submit a Project Study report based on primary data. The project will be submitted before, the end of 4th Semester.

The Dissertation & Viva-

VoiceReportwillincludeonechapterontheOrganisation concerning which the researchhas been selected: The chapter on Organisation willdeal with the brief history of the organization, Organizational structure, the performance of theorganization, products/services and the overall performance and problems of the organization.Other chapters" will be related to the research problem of the project report. The average size ofthe project report ordinarily will be - 125 to 150 typed on thesis size paper, in I.5 space, Arial, and 11 size font. The report should be well documented and supported by relevant tables, charts, diagrams and bibliography.

(Dissertation & Viva-Voice study report has to be submittedin three

copies-one to the University , one in the institute library and one for student, in a standard format which has been provided on the website "format of Project study report"

